

## AT A GLANCE

- Founded in 1976
- Headquarters in Hong Kong
- Operations in 14 countries and regions
- Approximately 26,000 employees worldwide, including about 1,600 R&D professionals
- R&D centres in Hong Kong, mainland China, Germany, the US, Canada and Taiwan
- Manufacturing facilities in mainland China and Malaysia
- Listed on The Stock Exchange of Hong Kong Limited (HKSE: 303)

## EXECUTIVE DIRECTORS

### Allan Wong

*Chairman & Group CEO*

### King Pang

*Group President*

### Andy Leung

*CEO of Contract Manufacturing Services*

## BRANDS

### Electronic Learning Products

- VTech
- LeapFrog

### Telecommunication Products

- VTech
- Snom
- AT&T (licensed brand)

## OVERVIEW

VTech is the global leader in electronic learning products from infancy through toddler and preschool and the largest manufacturer of residential phones in the US. It also provides highly sought-after contract manufacturing services.

Since its establishment in 1976, VTech has been the pioneer in the electronic learning toy category. With advanced educational expertise and cutting-edge innovation, VTech products provide fun and learning to children around the world. Leveraging decades of success in cordless telephony, the Group's diverse collection of telecommunication products elevates both home and business users' experience through the latest in technology and design. As one of the world's leading electronic manufacturing service providers, VTech offers world-class, full turnkey services to customers in a number of product categories.

## MISSION

To design, manufacture and supply innovative and high quality products in a manner that minimises any impact on the environment, while creating sustainable value for its stakeholders and the community.

## FINANCIAL HIGHLIGHTS (For the year ended 31 March 2019)

Revenue .....	US\$2,161.9 million
Profit Attributable to Shareholders of the Company .....	US\$171.3 million
Revenue by Region	
North America .....	US\$994.5 million
Europe .....	US\$882.9 million
Asia Pacific .....	US\$248.6 million
Other Regions .....	US\$35.9 million

## SUSTAINABILITY

VTech considers sustainability as a direction for its long-term development. Its sustainability strategies and efforts focus on five key areas:

- Product Responsibility and Innovation
- Environmental Protection
- Workplace Quality
- Sustainable Operating Practices
- Community Involvement

## ELECTRONIC LEARNING PRODUCTS (ELPs)

Sold under the VTech and LeapFrog brands, the Group's educational toys enrich children's play experiences while encouraging them to pass essential developmental milestones.

- No. 1 supplier of electronic learning toys from infancy through toddler and preschool globally
- No. 1 supplier of electronic learning toys from infancy through toddler and preschool in the US
- No. 1 infant and toddler toy manufacturer in France, the UK and Germany
- 59 million products shipped in FY2019
- 94 countries selling the Group's ELPs in 28 languages

### Standalone Products

- Infant (0-12 months)
- Toddler (1-3 years)
- Preschool (3-6 years)
- Go! Go! Smart / Toot-Toot Family
- LeapBuilders / BlaBla Blocks

### Platform Products

- RockIt Twist
- LeapStart 3D & LeapStart Go
- KidiBuzz G2
- Kidizoom Smartwatch DX2
- Explore & Write Activity Desk
- LeapFrog Epic

### LeapFrog Academy

A subscription-based, interactive learning programme designed by educational experts

## TELECOMMUNICATION PRODUCTS

The Group's diverse collection of telecommunication products elevates both home and business users' experience and sells under the leading brand names VTech, Snom and AT&T.

- No. 1 residential phones manufacturer in the US
- No.1 baby monitor brand by dollar sales in the US
- 20.2 million handsets shipped in FY2019
- 79 countries selling the Group's telecommunication products

### Residential Phones

- Cordless Phone

### Commercial Phones

- SIP-DECT Mobility Solution
- Colour Display SIP Phone
- SMB Phone
- Conference Phone with Wireless Mic
- Hotel Phone
- Cordless Headset

### Other Telecommunication Products

- Integrated Access Device
- Baby Monitor
- CAT-iq 2.0 Certified Handset
- Wireless Monitoring System
- Baby Soother

## CONTRACT MANUFACTURING SERVICES (CMS)

The consistent year-on-year growth delivered by CMS business bears witness to its excellent reputation, manufacturing know-how, stable management and outstanding customer service.

- 27th among the world's top 50 EMS provider
- 17th consecutive year of sales growth
- 16.8% sales growth in FY2019
- Successful integration of recently acquired manufacturing facilities in Malaysia

The Group focuses on professional, industrial and commercial products. Below are some of the key product categories for CMS:

- Professional Audio Equipment
- Industrial Products
- Hearables
- Medical & Health Products